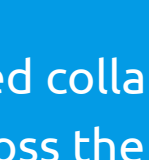
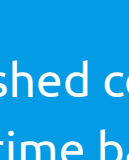


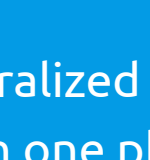
# Centralize governance across business



Reduced collaboration risk across the business



Slashed costs, giving time back to IT



Centralized all data in one place

## Royal BAM at a glance

Royal BAM Group is a successful European construction firm with approximately 21,000 employees delivering thousands of projects each year globally. They unite operating companies in two business lines worldwide: construction, property and Civil engineering. BAM is also active in the public-private partnerships (PPP) sector. Their philosophy is to offer real value to clients and work with them in a close and lasting collaboration that provides outstanding performance in relation to the maintenance, innovation, and expansion of built environments. BAM stands for impressive projects, innovative solutions and experienced employees.

Industry  
**Construction**

License  
**21.000 users**

Country  
**The Netherlands**

Revenue  
**€6.8 billion**

## A little background history

Royal BAM started its cloud journey approximately six years ago. Like many forward-thinking enterprises adopting Microsoft 365, their cloud-first strategy aimed to give employees as much autonomy as possible to utilize the services available. However, like many enterprises, the challenge was to offer a more unrestricted access approach in a controlled way as collaboration grew.

Rencore's best-in-class governance software allowed Royal BAM to deliver a dynamic governance approach. On top of addressing sound governance use cases, it delivered on broader business cases that helped cut costs, save time across departments, and helped business users reach their individual needs by fostering a flexible environment to operate in.

## The challenges faced

Although Royal BAM understood a more open environment promoted better business collaboration and progress, they knew it must only happen in a controlled way. The challenge was to offer a self-service approach to Microsoft 365 that allowed business users to discover the tools to get their jobs done efficiently, but also enforce dynamic governance to help minimize risk towards cost, security, compliance, and efficient service delivery.

As their environment grew over a short space of time, Royal BAM could see that keeping the balance between collaboration and control would be difficult to do at scale. IT were using out-of-the-box tools such as separate service admin centres and PowerShell scripts to obtain siloed data.

Building scripts took time and resources, and once the data was finally ready, it needed to be turned into insights and acted upon. With an ever-growing environment, the combination of DIY scripts and manual processes would be problematic to handle at scale.

Royal BAM needed a more integrated view of what was happening across services and a better consistent overview and meaning of all data in their tenant. Their solution also needed to be cost-effective to get the buy-in from senior management.

Looking into the market, Rencore Governance was fast becoming the only tool that gave a complete and consistent overview of all data in the tenant and adopted a customer-centric approach towards product growth.

## The solution and instant ROI

15 %

Reduced licensing costs

33 %

SharePoint Online Storage capacity reduction and slow down

20 min

Tenant carveout roadmap

Royal BAM consulted with Rencore about their pain points and what an ideal cloud software solution could look like to meet their needs. They needed a centralized view of all Microsoft 365 services data, easy-to-interpret dashboards, checks to gain insights and automations to act swiftly. Although there were clear governance benefits and opportunities from using Rencore Governance, a broader business case would help tackle wider use cases across the business. The incentive for C-levels to buy-in would also be much stronger.

Therefore, the next step was to collect use cases from multiple stakeholders to build a sound business case containing the cost, security, compliance, and proactive service delivery benefits Rencore Governance would provide. Priority was to first identify tangible savings that could deliver an instant ROI. The procurement team benefited straight away from the tool's cost optimizing capabilities, which, amongst others, automatically flagged disabled users with connected licenses. Simply redistributing, revoking and cleaning up these licenses meant BAM could fine tune their license assignment fees and reduced their overall licenses by 15%. This covered the first annual cost of Rencore Governance alone.

With Rencore Governance paying for itself, the second priority was identifying time and resource savings to relieve the IT teams of unnecessary mundane tasks and provide them more opportunities to work on strategy. By identifying OneDrive storage limits and automating the response, it prevented folder synchronization issues and ticket requests, freeing up time staffing the IT helpdesk.

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I currently estimate that we save around € 80k per year by freeing up our IT admin team to do the work that counts.

**ED HOUWELING**  
Lead 0365 Competence Center at Royal BAM



Use cases such as script requests or DIY governance solutions delivered further ROI. Security and compliance teams no longer needed solutions built to provide insights into client-secret expirations. Rencore Governance's many security and compliance checks catered for this individual use case. With role-management functionality, security and compliance teams could also access Rencore Governance on a granular level and take ownership over insights relevant to their department.

## Two years on - increasing ROI

Shortly after the initial onboarding, BAM quickly realised the flexibility and customizability of Rencore Governance and the many other areas of the business it could help. Spiralling storage SharePoint Online costs were becoming a problem due the vast amounts of data being stored across the business. Rencore Governance was quickly used as for identifying unused and old files that could be archived. BAM quickly set upon identifying the biggest and unused SharePoint sites over the last seven months by simply tweaking the prebuilt policies using the intuitive customization builder, running them, and creating an automation that automatically prepared the sites for archiving. BAM managed to reduce their storage spend by slowing down the addition of SharePoint Online storage from 20TB per quarter to 20TB per 4-5 months.

A wider business strategy of BAM is to sell off certain parts of the business once the initial construction work is completed in the respective countries. It's always tricky to find out which data needs to be moved to the new owner, how many guests are invited to the tenant, where do people have access to it, and who owns the content. *As of 2024*

What would normally be a complex project, BAM simply built 10 compliance policies specific to this type of migration project, taking approximately 20 minutes. By swiftly exporting these policies and saving them, they could import them and tweak the variables in line with the chosen organization. Using Rencore Governance as a big data warehouse, it gave the buying party almost instant tenant to tenant migration data at the click of a button. This ROI greatly benefited the merchant acquisitions department who plan the business carve outs and can allocate budget and resources to the project.

## In closing

Royal BAM managed to turn their modern and forward-thinking concept for business collaboration into a reality, empowering business users to use Microsoft 365 services with autonomy but also in a controlled way.

Rencore Governance was pivotal to this approach, centralizing all service and out-of-the-box solution data in one place to make quick governance decisions against defined policies at scale. The result was a dynamic and real-time governance approach that nurtured business collaboration and helped IT stay in control of their ever-growing cloud environment.

Not only did Royal BAM see an instant ROI, but they also found multiple cost-saving opportunities and governance use cases across the organization as their cloud collaboration governance approach matured with Rencore Governance. The easy to use, flexible and innovative capabilities of the tool coupled with best-in-class customer success support helped them deliver time to value across the business.

This cloud collaboration governance transformation propelled Royal BAM into the modern era providing a future-proof solution that slashed costs, gave time back to IT, and reduced collaboration risk across the business.

## Are you also interested in stream-lining your governance processes?

Reach out! No matter if you're an ISV, Consultancy, Managed Service Provider, or in-house SharePoint dev team – visit [www.rencore.com](http://www.rencore.com) today or drop us a line on [sales@rencore.com](mailto:sales@rencore.com) to see how we can help you.

